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Keystone Honors Triangle Insurance & Associates as National Partner of the Year

NORTHUMBERLAND, Pa. (Oct. 2, 2018) – Keystone Insurers Group (Keystone) awarded Triangle Insurance & Associates (Triangle) of Louisburg, North Carolina, its highest honor – National Partner of the Year – on Sept. 25 at Keystone’s national conference in St. Louis, Missouri. Keystone President and CEO David Boedker made the announcement with Triangle principals JM Dickens, Jacob Alphin and Dene Castleberry.

The award recognizes the agency that best exemplifies Keystone’s mission: “Independence works better together.” Criteria include demonstrating a commitment to growing through leadership mentoring, engaging in technology advancements, employing best practices to improve operations and developing new income streams to strengthen business diversity.

Triangle was one of 10 state winners nominated for the honor. The other nine nominees, all of which are Keystone ‘State Partners of the Year,’ included:

- GA – Hunt-Miller Insurance Agency (Warner Robins, <https://www.hunt-miller.com/>)
- IL – Schmale Insurance Agency (Belleville, www.schmaleinsurance.com)
- IN – PCE Insurance Group (Shelbyville, <http://www.pceinsure.com/>)
- KY – Schumacher Insurance Agency (Maysville, <http://www.schumacherinsurance.agency/>)
- MO – Barker Phillips Jackson (Springfield, www.bpj.com)
- OH – Hosket Ulen Insurance Solutions (Dublin, www.hosketulen.com)
- PA – Franconia Insurance & Financial Services (Telford, <http://www.fifsinc.com/>)
- TN – Porch-Stribling-Webb (Waverly, <https://pswins.com/>)
- VA – HRI Associates (Herndon, <http://www.hriassociates.com/>)

Dickens and Alphin said that the transformation that has occurred in the agency since joining Keystone that has helped lead the agency to winning the national award:

“The most positive change we have seen in our agency since partnering with Keystone is the development of a clear structured plan for growing our business,” said Dickens.

“We are excited to use this honor to motivate our agency staff to continue their hard work to make our business grow,” Alphin added.

“Keystone is privileged to be comprised of almost 300 of the very best independent agents and brokers in the country, agents that embody professionalism, knowledge and expertise,” said Boedker. “To be recognized nationally as Keystone’s Partner of the Year is a testament to the caliber of Triangle Insurance & Associates, its owners and leadership team. They have consistently delivered the best service to their clients regarding their risk transfer and management needs, and they have showcased a commitment to incorporating technology and youth into their firm.”

About Triangle Insurance & Associates – Triangle Insurance & Associates is an independent insurance agency with locations in Louisburg, Wendell and Kinston, North Carolina. They specialize in customizing a life, home, auto, farm or business insurance plan to help to protect families, businesses and the community. Learn more at <https://triangleinsurance.com/>.

About Keystone Insurers Group (Keystone) -- Keystone started in 1983 when four independent insurance agencies teamed up to pool their experience and expertise. This small group believed that agencies could be stronger and more successful if they linked arms -- a passion and spirit that continues. Growing to almost 300 independent agency partners in 12 states, Keystone provides its agents with a community of like-minded agencies, industry expertise and access to specialized products for their clients. Keystone is ranked number three on Insurance Journal's 2018 list of Top 20 Privately-Held Property/Casualty Agency Partnerships. For more information, go to www.keystoneinsgrp.com.

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